

# GRAINGER'S GOT YOUR BACK<sup>SM</sup> YOU'RE ALL SET TO SAVE!

## WE'RE HERE TO HELP YOU:

- > Reduce complexity in purchasing, managing and utilizing your inventory investment
- > Cut costs and operational expenses by streamlining processes
- > Improve compliance with internal policies and external regulations
- > Gain expertise without adding headcount through our specialist network
- > Increase financial savings and create more working capital to invest back into your business

**Grainger helps customers take costs out of their operations while managing their facilities by focusing on four key areas:**

- **How you purchase supplies:** It starts with buying only what you need, when you need it. Consolidating suppliers can also improve your purchasing process.
- **How you manage inventory:** Grainger can help you determine the right amount of inventory to keep on hand. Having the right supplies helps you maintain a productive environment, avoid costly downtime from stock-outs and reduce expensive overstock.
- **How you manage safety:** Get the products, services and resources to help keep your people and facilities safe. Grainger can help you reduce injuries, facilitate compliance, manage risk and increase productivity.
- **How you operate sustainably:** Grainger offers environmentally preferable solutions to help you manage your energy consumption, conserve water, reduce waste and improve air quality.

## HERE ARE JUST A FEW OF THE MANY SOLUTIONS WE OFFER:

### KeepStock® Inventory Management

Don't let money sit on your shelf! KeepStock solutions help you streamline inventory processes so you can save time, money and space. Find out how it works and how to get started by visiting [grainger.com/keepstock](http://grainger.com/keepstock)

Grainger KeepStock solutions are subject to customer eligibility and agreements.

### Safety Solutions

Help keep people safe and healthy while operating a safer facility with our large variety of safety solutions. You'll find products, services and resources to help you avoid injuries and maintain regulatory compliance in your workplace. Find out more at [grainger.com/safety](http://grainger.com/safety)

### Online Purchasing Solutions

From advanced purchasing to mobile apps, Grainger's online solutions can help reduce purchase order processing costs by 25–45%. Learn more about our online time and money-saving tools at [grainger.com/onlinepurchasing](http://grainger.com/onlinepurchasing)



**Kelly**  
Sales Specialist  
10 Years at  
Grainger

**Patti**  
Manager,  
Branch Network  
15 Years at  
Grainger